

# True Leaders. Lasting Impact.

# 2025 PROGRAMME BULLETIN

Post Graduate Diploma in Management (PGDM) Post Graduate Diploma in Business Analytics (PGDM - BA)

Xavier Institute of Management and Entrepreneurship



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02

# MISSION

To contribute to nation-building by providing a steady stream of competent, value-driven, globally oriented managers.

# VISION

To be a globally oriented Business School that is counted among the leading Business Schools of India and abroad with high levels of international accreditation. The Institution will forever have students at the centre of its aspirations and endeavours while manifesting a wholehearted commitment to all its stakeholders. Competence, dedication and contribution to society will be the watchwords of XIME. Being staunchly devoted to excellence in quality, every unit of XIME will admit to its portals only an adequate number of students to accomplish that objective.

VALUES

Excellence | Integrity | Diversity | Innovation | Openness to Ideas | Societal Concern

### Program Educational Objectives (PEO)

PEO 1	The students can assume managerial roles in business, industrial or other organisations and/or undertake entrepreneurial ventures that would drive economic growth and technological innovation in the country.
PEO 2	The students will attain all-round professional and personal development through analytical, problem-solving, and decision-making capabilities combined with soft skills.
PEO 3	The students will imbibe the best Corporate Governance practices and have it in them to make decisions upholding high societal values and professional ethics.
PEO 4	The students will be proficient in teamwork as future managers with a global perspective and the potential to achieve organisational goals while having the mindset to act responsibly towards all stakeholders.

# **MESSAGE FROM THE PRINCIPAL FOUNDER**



#### Greetings from XIME!

#### Dear Aspiring Leaders,

As XIME prepares itself to welcome its next batch of students to the Post Graduate Diploma in Management (PGDM) and PGDM in Business Analytics, I am delighted to share with you the gratification that we have as an Institution with campuses in the three major cities of South India – Bangalore, Chennai, and Kochi.

Founded on a strong value system that focuses on merit, integrity, and ethics, XIME takes pride in being a centre of excellence in business education. XIME provides the students with a comprehensive learning opportunity in the contemporary business environment, inculcating in them strong business fundamentals and managerial competencies.

Sensitivity to societal issues is promoted through a structured project called 'Socially Useful and Productive Activity.' Our campus clubs allow students to develop their hidden skills and strengths towards overall growth. These club activities have helped XIME generate a winning streak for itself in numerous inter-collegiate and other competitive events.

While student diversity is a distinguishing factor, the Institute has attracted a highly talented faculty group who are products of leading B-schools inside and outside the country.

XIME has a constant and vibrant industry interaction that enhances the curriculum and multi-modal teaching aimed at world-class learning outcomes. Its partnership with several high-ranking foreign institutions also gave it a global orientation.

In sum, our aim at XIME is to develop managers who, by dint of their capabilities and quality of character, can respond in a creative and wholesome way to the diverse opportunities and challenges in the world of business and industry.

Join XIME and benefit from a stimulating environment to develop your personal and professional potential.

#### Prof. J. Philip

Principal Founder & Chairman, XIME Bangalore Former Director, IIM-Bangalore



### XIME BANGALORE EXCELS IN QS I-GAUGE REPORT (2024-2026)



The QS I-Gauge Assessment is comprehensive rating system designed specifically for Indian higher education institutions. Developed by QS Quacquarelli Symonds, the global authority in university rankings, QS I-Gauge provides a rigorous and independent evaluation of institutions based on various performance indicators such as employability, teaching quality, research, diversity, infrastructure, and social responsibility among others.

XIME has recorded remarkable accomplishment in the QS I-Gauge assessment, with the institution earning Platinum badges in Employability and Governance & Structure, and Diamond badges in Teaching & Learning and Academic Development.

- Employability: The Platinum badge XIME received in this area with near-perfect scores, included high satisfaction from students and alumni with career services, strong campus employer presence, and robust extracurricular activities that enhance employability.
- Governance & Structure: XIME's excellence in governance standards, supported by a well-defined ethics committee, board of studies, and compliance mechanisms, earning it another Platinum badge. XIME also achieved full points for accreditation and faculty resource management.
- Teaching & Learning: XIME's emphasis on teaching quality earned it a Diamond badge. High scores in faculty-student ratio, student satisfaction, completion rates, and contact hours underscore its dedication to delivering a comprehensive and supportive learning experience. Noteworthy achievements include a supportive environment that resulted in a high 96.19% program completion rate and an effective learning management system that facilitates modern, efficient learning.
- Academic Development: The Diamond badge in this category reflects XIME's strong academic offerings. The institution promotes academic freedom for faculty and students, offers a well-established learning and development centre, and boasts full scores in program strength and faculty qualifications.



# TRUE LEADERS. LASTING IMPACT.

In today's complex and fast-paced business environment, a leader's role goes beyond driving profits or growing market share. While profitability remains essential, true leaders recognize that business success in the long term stems from driving positive change. They inspire, innovate, and ensure that their leadership benefits everyone, from their customers to society at large. **True leadership is about making a positive and lasting impact on customers, employees, society, and the business itself**.

How true leaders drive true impact across various facets of their organization is the blueprint for how Xavier Institute of Management and Entrepreneurship (XIME) shapes the leaders of tomorrow.

#### **Driving Positive Customer Outcomes**

True leaders don't focus on just selling products or services-they drive positive business outcomes for their customers, helping them solve real problems and achieve their goals.

Customer-centric leadership means that every decision is made with the customer's best interests in mind. With a problem-solving mindset, true leaders collaborate with their teams to ensure that their clients stay ahead of industry trends, achieve sustainable growth, and outperform their competitors.

**Strategic thinking and problem-solving** are the two leadership skills students at XIME get substantial exposure to, thanks to subscription to Harvard Business Publishing's global and India case studies and simulations. These exercises not only make the students collaborate with each other but also make them inculcate the spirit of winning with their customers.

#### **Cultivating a Culture Focused on Society**

Leaders who drive true impact understand that businesses must play a role in improving society. They embed a sense of social responsibility into their company's DNA, ensuring that the organization is committed to making a positive difference - by reducing environmental footprints, supporting underprivileged communities, or ensuring that business operations are ethical and transparent.

Social responsibility is a value XIME students learn from the word go, with a formal involvement in **Socially Useful Productive Activity (SUPA)** that makes them engage with the lesser privileged sections of society, understand their problems, and consciously think about how they could contribute. Students with a social responsibility mindset tend to have a higher leadership quotient.

#### Possessing a Broadened Worldview

**True leaders believe in a broadened worldview** recognizing that businesses today operate in a globalized and interconnected environment, where decisions can have far-reaching consequences. With a deep understanding of cultural diversity, geopolitical shifts, and international markets, true leaders are equipped to navigate complexities and uncertainties with greater confidence. By embracing a global mindset, they are better prepared to adapt to change, seize new opportunities, and foster innovation in a rapidly evolving world.

By learning from different cultures, industries, and experiences, true leaders create environments where diverse voices are heard and respected. This approach allows them to build more resilient teams, form stronger partnerships, and drive positive change that transcends borders.

XIME instils a global mindset by integrating broad perspectives into its curriculum. With a faculty comprising a mix of industry and academic experts, including visiting faculty, students gain insights that bridge theory and industry practice. International linkages and partnerships with institutions worldwide expand students' horizons.

Further, XIME's curriculum not only covers core management topics but also includes credits for diverse subjects, such as Contemporary Business Environment, Leadership in Action and Learning Circle, enabling students to foster a holistic approach to business and societal leadership.

#### Excelling in Collaboration and Teamwork

There's a popular African saying – "If you want to go fast, go alone. If you want to go far, go together." Lasting impact starts from within. Employees are the backbone of every organization, and true leaders recognize that employees who feel valued, heard, and appreciated are more motivated to perform, innovate, and contribute to the company's success.

Leaders who truly care about their workforce invest in their development, create opportunities for growth, and ensure a positive work-life balance.



Students at XIME develop this empathetic mindset very early on thanks to the exposure they get being in the fully residential campuses. With a diverse milieu of peers from 24+ states and an almost 50% gender ratio, they spend their two years soaking in diversity and inclusivity which is so critical as they grow in their corporate careers.

#### **Inspiring by Communicating**

One of the hallmarks of true leadership is the ability to communicate effectively in a way that inspires and unites a team toward a common goal. True leaders understand that communication is about painting a vision that energizes and motivates the people around them. Through storytelling, emotional intelligence, and active listening, they foster trust and commitment among their teams, making every individual feel valued and aligned with the organization's objectives.

Whether rallying their team during tough times or celebrating successes, they communicate with authenticity, passion, and empathy. This ability to connect on a personal level encourages open dialogue, builds morale, fosters a sense of belonging, cultivates a culture of collaboration and trust, all of which are essential for driving performance and achieving long-term success.

At XIME, being able to communicate effectively is seen as an important element of upping one's march towards a leadership attitude. Which is why, students are encouraged to take an active part in clubs, seminars and debates, all of which go a long way in building their communication skills.

#### Ethics at the Forefront of Decision-Making

True leaders understand that ethical behaviour builds credibility and trust-not just with customers, but with employees, stakeholders, and society at large. Especially in a world where trust is increasingly fragile.

For these leaders, ethics isn't just a compliance requirement-it's a core principle that guides every decision, from daily operations to strategic planning. Whether it's ensuring fairness in hiring practices, maintaining transparency in business dealings, or adhering to the highest standards of integrity, true leaders demonstrate that doing the right thing always comes first.

This is where the company you keep becomes extremely critical. At the selection stage itself, XIME keeps an eye out for students who benchmark themselves against a very high bar of ethical behaviour. And when you have the whole batch that thinks ethics in every step one takes, XIME is contributing hundreds of true ethical leaders to the corporate world every year.

#### Conclusion

True leadership is about more than achieving quarterly profits or meeting operational targets. It's about driving meaningful change-whether for customers, employees, or society as a whole. True leaders understand that their role is to create positive impact through every aspect of their business, from building a customer-centric organization to fostering a workplace culture that values happiness and diversity.

And XIME is proud to be the flag bearer of what true leadership stands for.



## **PGDM PROGRAMME**

#### **Programme Details**

- AICTE approved two-year, full-time programme with the trimester system.
- Specializations in Marketing, Finance, Human Resources, Operations, IT and Analytics and General Management
- Fully residential
- Annual intake of 240 students in Bangalore, 150 in Chennai, and 150 in Kochi campuses.
- Trimester system Course coverage
- First year Foundation courses in management
- Second year Electives, core, environmental and integrative courses
- SIP An 8-week Summer Internship Programme aimed at providing industrial experience for students.
- SUPA Socially Useful and Productive Activity is a 3-week, mandatory social internship to help students understand management issues of NGOs, Small Industries, and Local Bodies, which provide opportunities for acknowledging and solving social issues.

#### **Focus Areas**

- Develop analytical, problem-solving, and decision-making capabilities
- Inculcate a positive and ethical outlook in students
- Strengthen communication skills
- Global orientation

#### **Objectives**

Equip students with management knowledge to solve business challenges, foster analytical and leadership skills for data-driven decisions, instill ethical and global perspectives, and strengthen communication for effective collaboration and presentations.

#### Highlights of the Curriculum

- Reviewed and updated curriculum at regular intervals in consultation with industry leaders, alums, students, and faculty.
- Includes some of the best aspects of management studies from across the world and ensures a broad business perspective and depth of knowledge.
- A unique approach with credits for subjects that require a more practical and hands-on method, such as Contemporary Business Environment ,Environment social and governance, Entrepreneurship, etc.
- Integrating Harvard Business Publishing case studies and simulations
- Leadership in Action: This experiential course focuses on honing leadership skills by challenging students to organise and execute events.
- Student Research Project: Encouraging students to research and publish their findings in UGC Care and SCOPUS Journals.
- Opportunities to participate in XIME's Exchange Programme with Institutes worldwide, covering the US, France, BRICS countries, etc.
- The 'Learning Circle' course helps induct new students into the field of management.
- Develop soft, leadership, and written and oral communication skills.
- Exposure to a foreign language (French/ German/ Spanish).
- Exposure to live projects (optional).
- Specialisation in Marketing, Finance, HR, Operations, IT, and Analytics.
- One compulsory elective in the first year. In the second year, students will take twelve electives, of which a minimum of six courses are from major areas of specialisation and four in minor, with the remaining in any combination.

# PGDM CURRICULUM 2025-27

TERM 1		TERM 2		TERM 3	
Subject	Credits	Subject	Credits	Subject	Credits
Statistical Methods For Decision Making	3	Macroeconomics	2	Corporate Finance	3
Financial Analysis & Reporting	3	Cost & Management Accounting	2	Human Resource Management	3
Managerial Economics	3	Organisational Behaviour II	2	Managerial effectiveness	2
Organisational Behaviour I	3	Environment, Social and Governance	2	Entrepreneurship	3
Contemporary Business Environment I	2	Business Research Methods	3	Learning Circle	1.5
Presentation Skills	2	<b>Operations Management</b>	3	Marketing Planning and Implementation	3
Written Business Communication (Non-Credit)	-	Marketing Fundamentals	2	Optimization Models	2
Basic Excel (Non-Credit)	-	Contemporary Business Environment II	1.5	Electives	2
TOTAL	16	TOTAL	17.5	TOTAL	19.5

\* Elective : Technology Trends/ IT Project Management/ Consulting/ Business History

TERM 4		TERM 5		TERM 6	
Subject	Credits	Subject	Credits	Subject	Credits
Business Strategy	3	International Business	3	Leadership in Action	2
Business Law	2	Research Project / Value Added MOOC Course	2	Business Ethics	2
Electives-4*3	12	Electives-4*3	12	Electives-4*3	12
TOTAL	17	TOTAL	17	TOTAL	16

Internships	Credits	PGDM Programme	Credits
Summer Internship (8 weeks)	5	Core Courses	65
Socially Useful & Productive Activity (3 Weeks)	2	Electives	38
TOTAL	7	Internships	7
		GRAND TOTAL	110

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# **PGDM – BUSINESS ANALYTICS**

\*Available currently at the Bangalore campus

#### **Programme Objectives**

- To cater to the huge demand for IT and Business Analytics skills in view of the rise of digital transformation in India and worldwide.
- To develop managers with problem-solving and effective decision-making skills in the field of analytics.

#### **Programme Details**

- AICTE approved two-year, full-time programme starting from the academic year 2021-22
- Fully residential
- Annual intake of 60 students in the Bangalore Campus
- SIP An 8-week summer Internship Programme aimed at providing industrial experience for students.

#### **Highlights of the Curriculum**

- Extensive coverage of the domain of Business Analytics
- The latest generation of IT skills such as Artificial Intelligence, Machine Learning, Advanced Cloud Computing, Cyber Security, Internet of Things, Blockchain, etc.
- Practical hands-on training in data analytics tools such as Python, R, Tableau, SQL, Power BI, Hadoop, MapReduce, E-views for Econometric Analysis, etc.



# PGDM-BA CURRICULUM 2025-27

TERM 1		TERM 2		TERM 3	
Subject	Credits	Subject	Credits	Subject	Credits
Managerial Economics	2	Macro Economics	2	Project Management	3
Organizational Behaviour	3	Environment, Social and Governance	2	Optimization Models	2
Financial Analysis & Reporting	3	Python Programming and Data Handling	3	Entrepreneurship	3
Statistical Methods for Decision Making	3	Marketing Management	3	Data Science Fundamentals	2
Database Management System	2	<b>Operations Management</b>	3	Data Visualization	3
Database Management System (Lab)	2	Corporate Finance	3	Business Analytics using Python	2
Presentation Skills	2			Human Resource Management	2
Written Business Communication (Non credit)	-			Contemporary Business Environment I	1.5
TOTAL	17	TOTAL	16	TOTAL	18.5

TERM 4		TERM 5		M 5 TERM 6	
Subject	Credits	Subject	Credits	Subject	Credits
Introduction to Transformative Technologies	3	Big data Analysis	3	Business Ethics	2
Business Strategy	3	Data Mining	3	Business Applications of Artificial Intelligence and Machine Learning	3
Managerial Effectiveness	2	Analytics Practical project	2	Leadership in Action	2
Contemporary Business Environment II	1.5	Electives-3*3	9	Electives-3*3	9
Electives-3*3	9				
TOTAL	18.5	TOTAL	17	TOTAL	16

Internships	Credits	
Summer Internship (8 weeks)	5	
Socially Useful & Productive Activity (3 Weeks)	2	
TOTAL	7	

PGDM BA Programme	Credits
Core Courses	76
Electives	27
Internships	7
GRAND TOTAL	110





# **ELECTIVES**

#### IT & Analytics

- Big Data Analytics
- Agile Methodology
- Information System for Managers
- Database Management & Data Warehousing Bl
- Data Mining
- IT Strategy
- IT Project Management
- Cloud Computing, IoT & AI
- Business Analytics using Python
- Digital Transformation
- Multivariate Analysis

#### Finance

- Financial Derivatives
- Investment Analysis & Portfolio
  Management
- Mergers and Acquisitions and Restructuring (MAR)
- Indian Banking & Financial Services
- Fixed Income Securities
- Corporate Taxation
- Venture Capital & Private Equity
- Enterprise Risk Management & Insurance
- International Finance
- Financial Analytics

#### OB & HR

- Industrial Relations & Employee Welfare
- Learning & Development
- Strategic HRM
- Performance Management
- Organization Planning & Development
- Compensation & Benefits Management
- Competency-Based Management
- Personal Growth Lab
- Talent Management
- HR Analytics

#### Marketing

- Product & Brand Management
- Retailing
- Rural Marketing
- Business-to-Business Marketing
- Consumer Behaviour
- Sales & Distribution Management
- Services Marketing
- Advertising & Sales Promotion
- Digital Marketing
- Market Research
- Customer Relationship Management
- Marketing Analytics
- Al powered customer experience

#### **Operations**

- Supply Chain Management
- Enterprise Resource Planning
- Total Quality Management & Lean
- Project Management
- Procurement & Materials Management
- Service Operations Management
- Strategic Operations & Process Innovation
- Supply Chain Analytics
- Production Planning & Control

#### General

- Creativity and Innovation
- Entrepreneurship
- Sustainability
- Design Thinking

# **DESIGNED FOR LEARNING AGILITY**

#### An Eclectic Approach to Teaching

XIME follows the philosophy that management teaching should create a spark to expand the mind. Because of this, every student is exposed to a teaching methodology far removed from the ordinary.

For immersive learning, we adopt:

- Business Simulations
- Case method
- Individual and team exercises
- Live projects
- Seminar presentations and Business games
- Industry visits and industry leader interactions.

#### **Comprehensive Evaluation System**

Evaluation is based on a continuous and versatile system of periodic quizzes, class tests, mid-term tests, home assignments, live projects, class participation, and end-of-term written examinations. As a general rule, the end-of-term examination is given at most 40% weightage in deciding the grade of a course. The grading system is as follows:

Grade	A+	А	B+	В	C+	С	D+	D	F
Equivalent Points	8	7	6	5	4	3	2	1	ο

#### Setting A High Standard for Qualification

A minimum standard in academic performance is required to qualify for the Diploma. A minimum CGPA of 4.5 is required for promotion from the first to the second year. A CGPA of 5 (B average) is required at the end of the second year to be awarded the Post Graduate Diploma in Management.

#### Attendance

Students are required to be on time for classes and regular in their attendance. 100% attendance in each course is expected of every student. Absence on account of sickness, accidents, bereavement, or officially assigned work is permitted. However, such absence in a course should not exceed 15% of the total number of classes.

## THE LEARNING TRIAD OF KNOWING, DOING, AND BEING

# The arrangement with Harvard Business Publishing brings global and Indian case studies and simulations to XIME students

The modern management curriculum has evolved beyond traditional lectures and textbooks, embracing experiential learning methodologies.

XIME's subscription to **Harvard Business Publishing (HBP)** for access to articles, case studies and simulations, brings numerous advantages that enhance the quality of education and the overall learning experience for both students and faculty, by providing exposure to real business dilemmas faced by companies worldwide.

The HBP online catalogue provides access not only to content from Harvard but also to a wide range of materials from other leading partner institutions, including simulations, multimedia cases, and more, thus adding to the repertoire of modern learning techniques for XIME's faculty and students.

The catalogue, in addition to Harvard, covers, among others,

- A. Articles from accomplished journals and magazines such as Business Horizons from the Kelley School of Business, Indiana University; IESE-Insight Magazine and MIT Sloan Management Review.
- B. Cases from a host of leading sources (a select list given below) such as,
  - a. Asia Business Case Center at Nanyang Technological University, Singapore
  - b. Berkeley Haas (California Management Review)
  - c. Columbia Business School
  - d. Darden School of Business
  - e. European School of Management and Technology (ESMT)
  - f. Harvard Advanced Leadership Initiative
  - g. Indian Institute of Management -Ahmedabad
- C. Simulations from highly rated sources such as,
  - a. Darden School of Business
  - b. Finsimco
  - c. Hubro
  - d. Kellogg School of Management, Northwestern University

These tools are key to delivering a holistic approach to education through the concept of "Knowing, Doing, Being".

- h. Indian Institute of Management -Bangalore
- i. Indian School of Business
- j. INSEAD
- k. Kellogg School of Management, Northwestern University
- l. London Business School
- m. NACRA (North American Case Research Association)
- n. Stanford Graduate School of Business



#### **Knowing: Building a Knowledge Foundation**

"Knowing" represents the accumulation of theoretical knowledge. At XIME, in addition to class discussions, these articles and case studies are a powerful way to build this foundation. By analyzing real-world business scenarios, management students delve into the complexities of strategic decision-making, organizational behavior, and market dynamics. These case studies, often based on actual companies, present students with the challenges business leaders face, requiring them to apply their theoretical understanding to develop potential solutions. This approach not only reinforces learning for XIME students but also helps them appreciate the interconnectedness of various business functions. Through detailed analysis and discussion, students enhance their critical thinking and problem-solving skills, transitioning from abstract concepts to contextual knowledge.

#### **Doing: Application through Simulations**

"Doing" involves the application of knowledge in practical scenarios. At XIME, most credit courses utilize business simulations available in the HBP catalogue. These highly interactive tools provide hands-on learning, allowing students to experience real-time decision-making and observe the consequences of their choices. Simulations offer an immersive learning experience, where students can take on roles such as a CEO, a Marketing Manager, a CFO, a Business Analyst, or an HR Head, making decisions that affect business outcomes in real-time.

A simulation could involve managing a virtual company, where students must navigate market fluctuations, competition, and internal challenges. These immersive experiences foster a deep understanding of business dynamics, as students witness the immediate impact of their strategies. By engaging in these exercises, they develop essential skills in leadership, problem-solving, collaboration and teamwork, communication and strategic thinking—essential qualities for any future business leader.

#### **Being: Shaping Leadership Identity**

"Being" addresses the personal and ethical development of students, shaping them into responsible leaders. Both case studies and simulations contribute significantly to this aspect by fostering self-awareness and ethical decision-making. When students are placed in leadership roles within simulations or asked to resolve ethical dilemmas in case studies, they are compelled to examine their personal values, confront biases, and reflect on their leadership approaches.

This reflective process helps students understand their strengths and areas for improvement. For example, a case study focusing on a corporate ethical scandal might challenge students to balance profitability with ethical responsibility, encouraging them to consider the broader impact of their decisions on stakeholders and society. Similarly, simulations that include crisis management or corporate social responsibility scenarios push students to think critically about their role as leaders and the type of legacy they wish to create.

#### Conclusion

Articles, case studies and simulations are indispensable tools in management education seamlessly integrating the triad of knowing, doing, and being. By engaging with these experiential learning methodologies, students gain a deep understanding of business concepts, hone their practical skills, and develop a strong sense of ethical leadership. These experiences prepare them not just to enter the business world, but to lead it with confidence, competence, and integrity.

Embrace these learning opportunities and witness how they transform you into a true leader who is poised to make a lasting impact.



## **PLACEMENTS**

The Institute has an active Students' placement cell. Our Placement Cell directs and supports the students who are eligible for placement. All through the years, it has succeeded in maintaining an excellent record. The Institute vigorously works towards a norm of 100% placement.

#### Placement Highlights of Batch 2022 - 2024

	Bangalore	Chennai	Kochi	Business Analytics (Bangalore)
Average CTC	10.0	8.5	9.0	11.2
Top 10%	13.8	12.7	13.5	17.0
Top 20%	13.3	11.5	12.1	15.0
Top <b>50</b> %	11.6	10.0	10.5	13.3

\* Amount in Rs. Lakhs



\* Past performance is no guarantee of future results

# **ADMISSION INFORMATION**

#### **Eligibility Criteria**

- Candidates applying for the Post Graduate Diploma in Management (PGDM) or the Post Graduate Diploma in Management – Business Analytics (PGDM – BA) are required to have a Bachelor's Degree in any discipline from a recognised university with a minimum aggregate of 50% marks for all subjects taken together (45% for SC/ST candidates).
- Candidates appearing for their final year examination and those awaiting their results may also apply. However, they should have maintained an average of 50% marks in the degree course until then.
- They should complete all their degree examinations before July 2025. Such candidates must produce proof of passing the Degree examination with the minimum required marks of 50%, at the latest by September 2025.
- Applicants who have a backlog of un-cleared papers in graduation are not eligible to apply.

#### Entrance Tests

Any student with a valid scorecard at the time of application can apply to the PGDM or PGDM BA Programme.

- XAT | CAT | CMAT | MAT | ATMA
- KMAT (Only for Kochi campus) | TANCET (Only for Chennai campus)

We also accept GMAT

#### How to Apply:

- Application must be submitted only through the online mode. XIME provides an interactive user interface for entering details in the application form; the platform ensures data security and auto-saving.
- Please click on the respective application form available on our website: https://admissions.xime.org/.
- There is no need to send the hard copy of the application form or any other documents to XIME while applying.
- The Application Fee for the 1st Preference is Rs.2,000/-.
- There will be an additional application fee of Rs.250/- if you choose to have a 2nd Preference.

# Criteria for Shortlisting Candidates for Admission to the PGDM & PGDM-BA Programmes with the following weightages.

- Score in the Admission Tests (CAT, XAT, CMAT, ATMA, MAT, GMAT) 35%
- Academic performance in X Std., XII Std., Undergraduate Degree / Post Graduate Degree 13%
- Group discussion/ Interview 40%
- Participation in Sports, Extra-Curricular activities, Academic diversity and Gender diversity 12%

\*Subject to change as per AICTE guidelines

## **FEE STRUCTURE**

#### PGDM & PGDM-BA XIME, Bangalore

The Programme Fee of Rs. 12,90,000/- covers Admission, Tuition, Library, Computer Centre, Textbooks, Programme Materials, Examinations, Diploma, and Co-Curricular Activities. It is to be paid in six instalments.

First Year	Rs.6,70,000	Payable in three installments
Second Year	Rs.6,20,000	Payable in three installments

#### PGDM XIME, Chennai & Kochi

The Programme Fee of Rs. 9,90,000/- covers Admission, Tuition, Library, Computer Centre, Textbooks, Programme Materials, Examinations, Diploma, and Co-Curricular Activities. It is to be paid in six instalments.

First Year	Rs.5,20,000	Payable in three installments
Second Year	Rs.4,70,000	Payable in three installments

All three Institutions of XIME follow the same curriculum, course outlines, course materials, teaching methodology and evaluation system. In addition, XIME follows a centralized admission and placement policy. XIME is a unified institution regarding product aspects (such as course content and delivery), as well as admission and placement processes.

**Caution Deposit:** A one-time caution deposit of ₹25000 needs to be paid at the time of admission and is refundable at the end of the programme, subject to any deductions for outstanding dues to XIME. Additionally, a refundable hostel caution deposit of ₹10000 will also be collected.

**International study tour**: As in the past years, the students will have an international study tour. This will be organized within the framework of AICTE Guidelines. The study tour is expected to cost Rs.1,00,000/-. If the actual cost is less, the difference will be refunded to the students and if the cost is more, the student concerned will have to bear the extra cost.

Laptop: Every student is required to possess a laptop for their course.

**Hostel Charges:** The hostel fee payable by each student ranges approximately between Rs. 11,000 - Rs. 12,000/-\* per month (for ten months per year), which includes lodging, boarding and other overhead charges like electricity, water, housekeeping, etc. An extra tariff will apply for AC rooms. Students must stay in the hostel unless exempted/excluded for any particular reason.

An annual Hostel Establishment charge of Rs. 7,000/- will be charged. A refundable Hostel caution deposit of Rs. 10,000/- will also be payable.

Note - Fees must be paid on time. Delayed payment will attract a penalty. Once paid, fees will not be refunded even in the case of a student's failure/termination or withdrawal from the programme after the course commences.

**Refund Policy:** XIME follows AICTE's refund policy for candidates withdrawing from the programme before its commencement. The refund request processing typically takes 15 working days after receiving the signed hard copy of the prescribed refund request from the candidate.





# ONE DAY, WHAT I DO WILL IMPACT MILLIONS OF PEOPLE.



TRUE LEADERS. LASTING IMPACT. Madhavi Batch 2024 - 2026

## Inviting future leaders like Madhavi to 2-year Post Graduate Diploma in Management (PGDM)

The mission at Xavier Institute of Management and Entrepreneurship (XIME) has just not been about shaping future leaders but raising their leadership quotient in the right way. Leadership can come in many shapes and sizes, but true leadership is one that cares about the positive outcome it drives.

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Join XIME and get ready to be a true leader.



# **RECOGNITION FOR THE TALENTED**

XIME, across its three campuses, continues to recognize and promotes high – quality performance among its students and provides support to those who may need financial assistance. For the FY 2022-23 funds, the allocation for student recognition was around Rs. 50 lakhs. This year, we propose to make it even higher:

#### **Scholarships**

**Prof. J Philip Scholarship** to a Meritorious Student at the Bangalore Campus. Prof. Philip is the Principal Founder of XIME and currently the Chairman of XIME Bangalore.

XIME President Scholarship is offered at each of the campuses.

**Fr. Dr. E. Abraham S.J. Scholarship** at XIME Bangalore in memory of one of the XIME founders and the longest-serving Director of XLRI.

**Prof. J.D. Cherayil Merit Scholarship** at XIME Bangalore in memory of the late Prof. Cherayil, a well-respected Senior Professor of IISc and a co-founder of XIME.

**Sarosh J Ghandy Scholarship** to a Meritorious Student at XIME Bangalore. Mr. Ghandy was the Chairman of XIME during 2000- 2010.

Archbishop Alphonsus Mathias Scholarship at XIME Bangalore- Archbishop Alphonsus Mathias Award is given for Humanitarian Spirit and Service.

Award of President's Merit & Means- Scholarship- Students are awarded President Merit and Means scholarships based on their academic score as well as their economic background.

**Dr. J Alexander Scholarship** at XIME Kochi in memory of XIME's immediate past President and former Chief Secretary of Karnataka. Dr. Alexander played a significant role in the establishment of the Kochi campus.

Amb. C.P. Ravindranathan Scholarship at Kochi. Amb. Ravindranathan is the Chairman of the Board of Governors of XIME Kochi and a former Indian Ambassador to several countries.

**P. C. Cyriac Scholarship** at XIME Chennai. Mr. Cyriac was crucial in the establishment of XIME's Chennai campus. Mr. Cyriac is a Past President of XIME and the Former Additional Chief Secretary to the Tamil Nadu Government.

**Mr. B. Muthuraman Scholarship** at XIME Chennai. Mr. Muthuraman was the Chairman of XIME Chennai and Former Managing Director of Tata Steel.

Barrister M.K. Nambiar Memorial Scholarship to a Meritorious Student at XIME Chennai.

Lt. Gen. T. C. Joseph Scholarship at Kochi. Lt. Gen. Joseph is a founder member of XIME.

There are additional scholarships given throughout the year. The Scholarships are usually handed out during the Independence Day or Republic Day celebration held at each campus.

In addition to yearly scholarships, several academic achievement awards are given at the Convocation.

Additionally, there is a special award known as the Best All - Round Performance Award.

- Bangalore Award is instituted by Triune Company, Delhi
- Kochi Award is instituted by Sunny Diamonds
- Chennai Award is instituted by OBO Bettermann

#### **Tuition Fee Waiver as per AICTE Guidelines**

Students whose parental income is less than 8 lakhs from all sources are eligible for tuition fee waivers following the AICTE guidelines. However, the waiver exempts only tuition fees; the beneficiary student is responsible for covering the rest. The students who apply for fee waivers under this category must submit proof of their income as prescribed in the program bulletin.



### **BANGALORE CAMPUS**

XIME group of institutions was established in 1991 by a group of distinguished academicians led by Prof. J. Philip, former Director of IIM Bangalore. The first batch of PGDM students enrolled in 1995 and the year 2025 would see the arrival of the 31 st batch on campus. The first batch of PGDM Business Analytics students were admitted in the year 2021. The XIME Bangalore campus is situated in Electronics City, a renowned hub for Information Technology and start-ups surrounded by leading companies such as General Electric, Hewlett Packard, Infosys, Siemens and Tata Consultancy Services among others. With a built-up area of around 2,00,000 square feet, it is one of the few residential campuses in the city. The library has over 39,500 titles. XIME Bangalore has an annual intake of 300 students among whom 240 enrol for the PGDM programme and 60 for the PGDM in Business Analytics programme. The student body, drawn from 22 states and union territories, has a nearly equal gender ratio. They come from diverse streams of education and a little over one-third of the students have prior corporate experience, enhancing the diversity on campus.



### WHAT OUR STUDENTS SAY



My time at XIME Bangalore was an invaluable experience that shaped both my academic and professional journey. Receiving the Ambassador Scholarship Award was a great honor, and it motivated me to pursue excellence in all my endeavors. Serving as a Student Placement Coordinator allowed me to develop leadership skills, collaborate with peers, and play a role in guiding others toward their career paths. The supportive faculty and well-rounded curriculum equipped me with the knowledge and confidence to succeed in my field. From getting the Internship at EY to getting the pre-placement job offer, I am deeply grateful for the opportunities XIME provided me, which have had a lasting impact on my growth.

- Rohit Raj, Batch BA 02, 2022 - 2024

Looking back on my time at XIME, I'm grateful for the cauldron of experiences that shaped me into the individual I am today. The experience of leading two clubs, competing in various Inter & Intra Institute management competitions and being an active part of the placement committee has enabled me to develop well-rounded skill sets that extend far beyond the confines of a traditional academic environment. I graduated not just with a degree, but with renewed confidence and a strategic mindset, ready to tackle real-world challenges and winning the Chairman's Award of best outgoing Student was a testament of my transformative journey.



- Aishvaryya R, Batch 28, 2022 - 2024

XIME has equipped me with unparalleled discipline, both in my personal life and in a professional corporate setting. From learning how to manage my time effectively to mastering leadership, the transformation I've experienced here has been remarkable. As the Vice President of the X-Oration Club and an active participant in numerous intercollegiate competitions, XIME gave me the confidence and exposure I needed to thrive. XIME provided me with a fresh perspective and a deep-rooted knowledge that has strengthened my foundation. The experiences and lessons I've gained here will stay with me for life, ensuring I'm prepared for any challenge ahead.

- Ayushi Khandelwal, Batch 29, 2023 - 2025

### **KOCHI CAMPUS**

XIME Kochi was established as the second campus in 2013 and the 13 th Batch of PGDM students will enter its rolls in 2025. The picturesque campus set in 'God's own country' spans over 1,35,000 square feet and offers students the option of air-conditioned hostel rooms. With an intake capacity of 150 students, the campus is strategically located alongside the Kerala Start-Up Mission, the state's primary start-up ecosystem, and Maker Village, India's leading electronic hardware incubator. The library has over 11,000 titles catering to the diverse reading preferences of the students. Kochi campus has students from 23 states and a gender ratio of 41% female students adds to the diversity of the student crowd on campus. More than a quarter of the students have prior experience which enhances the quality of classroom discussions.



## WHAT OUR STUDENTS SAY



Your postgraduate college choice is an imperative one that decides the rest of your life. I could not be happier choosing XIME Kochi as my PG college. I have experienced a wonderful and nourishing environment here that has made me the person I am today. I am proud of the transformation wrought in me by the professors here at XIME Kochi. I was able to participate in events that nurtured my cultural interest, at the same time, I was also able to pile on an unquantifiable amount of business and subject knowledge by the expert mentorship of the faculty. XIME is not about merely learning in the classroom. All of the clubs and societies that are purely student-run give you an excellent chance to put your management skills to the test.

- Shruthi Rajagopal, Batch 10, 2022 - 2024

This is my 6th year away from home. But this part of my life here at XIME is the best so far. Why? Because I can see myself learn, grow and develop. I feel so great to be a part of this wonderful family and the institution that gives us plenty of opportunities to learn and empower on a daily basis. The environment, the faculties, the non-teaching staff, and everyone here motivates me directly or indirectly. There were times I felt low, but XIME ensured my mental health was not compromised by arranging therapy sessions. I feel so proud of myself for being a part of a journey that is giving me HOLISTIC development. I will keep saying this, XIME is the BEST DECISION ever. The learning experience, opportunities and development I get here is impeccable. And, last but not least, Kochi has beautiful sunsets.



- Divyasree G, Batch 11, 2023 - 2025

"A Stepping Stone to Professional Growth "

Cornering each one of us from our comfort zones with dynamic tasks to bringing a wealth of industrial experience, the curriculum struck the perfect balance between theoretical knowledge and practical application, enabling me to gain a deep understanding of core business principles while developing critical thinking and problem-solving. Between alumni connections, guest lectures from industry leaders, and networking events, I was able to build lasting relationships with professionals. Providing enormous diversity from each and every state is worth adulation. Focusing and engaging each one of us in different ways possible. XIME is TIME.

- Arjab Baruah, Batch 12, 2024 - 2026

### **CHENNAI CAMPUS**

XIME's third campus was established in 2016 in the strategically located SIPCOT (State Industries Promotion Corporation of Tamil Nadu) Industrial Area in Oragadam, with Renault Nissan, Royal Enfield, Bosch, Daimler India and Komatsu as immediate neighbours. The campus is all set to welcome the ninth batch of students for the PGDM programme in 2025. This campus has a built-up area of over 1,15,000 square feet with fully air-conditioned hostel rooms. The library in the Chennai campus has over 6000 titles that supports the reading interests of the student population. The campus has an annual intake of 150 students for the PGDM programme. A balanced gender ratio with 50% female students and students from over 20 states adds to the diversity of the campus. Students with prior work experience constitute more than one fifth of the total student population in Chennai campus.



## WHAT OUR STUDENTS SAY



XIME, Chennai is dedicated to providing holistic development through genuine efforts at all management levels. The institution instills crucial values like perseverance and consistency, ensuring a smooth transition into corporate life. With a limited batch size and regular mentor-mentee sessions, students receive personalized attention. The highly approachable faculty and strategic industrial park location further enhance learning. Clubs foster continuous innovation, making students industry-ready, and I take pride in being a future product of XIME, Chennai.

Debleen Dash, Batch 08, 2024 - 2026

Joining XIME Chennai has been truly transformative. The vibrant campus offers a perfect balance of academics and a nurturing environment. It is a hub of activities, fostering personal and professional growth through clubs, events, and workshops. XIME prepares well-rounded individuals for the corporate world beyond textbooks and lectures.

- Kaushik Saha, Batch 07, 2023 - 2025





After three corporate years, XIME became my choice for higher education. A diversity hub, it nurtures cross-cultural interactions and diverse ideas. Vibrant clubs, dedicated faculty, and innovative teaching honed my skills. Extracurricular activities enriched my academic journey.

- Vidisha Mishra, Batch 06, 2022 - 2024

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# **CAMPUS INFRASTRUCTURE**

#### Academic Infrastructure

Each of the three XIME multi-acre campuses is strategically located within industry centres -Bangalore campus in Electronic City, Kochi campus in KINFRA Park, and Chennai campus in SIPCOT Industrial Area, providing easy access to industry interactions.

- Multiple classroom configurations ranging from 40 to 150 seats
- Teaching aids such as Smart Board, Video Streaming, LCD Projector, etc.,
- Well-equipped computer centres in line with AICTE guidelines
- Wi-Fi campuses enabled by high-capacity Internet leased lines
- Large, state-of-the-art auditoria (3 nos.) provides students with a live mega-stage experience
- Executive conference halls for management development programmes



#### Hostels

In-campus hostel facilities for boys and girls ensure safety as well as easy access to academic resources.

#### Library

XIME has fully equipped libraries on all three campuses with the following resources. Along with 70000+ books, our well-stocked library offers various services and facilities, including national and international magazines and journals collected over the years.


### Library Services and Facilities available:

- Computerized issue- return system
- Reference and Referral Services
- Indexing Services
- Current Awareness Services
- Bibliographic Services
- Information Literacy Programs
- Email and Facebook alerts for new arrivals and updates
- Book Review
- Digital Library access to : STATISTA, TRACXN, THOMSON REUTERS, EBSCO, DELNET
- Book bank services
- Reprographic Services
- Turnitin Plagiarism Check
- Online Public Access Catalogue
- Newspapers online version including Financial Times

### **Facilities for Sports**

XIME emphasises extracurricular activities as much as academics and encourages students to engage in sports and other cultural activities. The XIME Sports Committee is dedicated to promoting physical well-being and fostering a sense of camaraderie among students by encouraging active lifestyles and teamwork. The recreational facilities available for the students are:

- Contemporary gymnasia for boys & girls
- Facilities for Basketball, Badminton, Football, Volleyball, Billiards and indoor games such as Table Tennis, Carrom, and Chess

### **Medical Facilities**

We have an on-site medical practitioner available regularly on each campus to provide medical assistance to students requiring assistance. Additionally, we have established a partnership with the multi-disciplinary hospitals located just five to 30 minutes from each campus.

Bangalore – Kauvery Hospital and Vimalalaya Hospital, Bangalore Kochi – Kinder Hospital, Pathadipalam Chennai – Rela Hospital, Oragadam

### **Wellness Facilities**

At XIME, we offer on-campus counseling services to support students with mental health, academic performance, transitional challenges, and social skills development. Integrating guidance and counseling into campus life helps foster a positive learning environment, promotes student well-being, and enhances academic success.

\*Infrastructure and facilities may vary from campus to campus



### **LEADING BY DOING**

XIME is a student-centred Institution where they are prepared to take on leadership roles when they step out of the campus. Students lead most activities, such as organising seminars and cultural events or hosting other colleges at XIME Fests, which helps them explore and hone their leadership skills.

The campus is always abuzz with excitement. Enthusiasm fills the air as students experience the joy of learning. Everyone on campus – directors, deans, professors, and campus custodians – aims to help the students discover their true potential. At XIME, each student is special, and each is supported to be successful. XIME attempts to stimulate all students and help them with the necessary intellectual resources to become productive managers who adeptly face future corporate challenges.

### Clubs

Clubs play an integral role in the overall student experience at XIME. Aligned with its motto of "Shaping Future Leaders," the clubs provide a platform for students to develop and refine their skills in communication, organization, group dynamics, and people management among other areas. clubs provide a platform for students to improve and sharpen their skills in communication, organisation, group dynamics, people management, etc. The entire system of Clubs are managed by students, starting from planning the year's activities, organising resources (including fundraising) and execution. These "out-of-the-classroom" experiences positively impact students' emotional, intellectual, and social skills. During the course of these activities, students also develop skills that are specific to their career path and imperative for future job success. The various Clubs at XIME are:

### Chairman's Club

The Chairman's Club at XIME stands as a beacon of excellence, identifying and nurturing the institution's most exceptional students. Led by the esteemed Chairman of each campus, the club offers an elite platform for leadership granting development, its members unparalleled access to mentorship from industry leaders, exclusive networking opportunities, and transformative experiences. Admission to the club is highly competitive, with a rigorous multi-stage selection process that evaluates a broad range of skills, ensuring only the finest are chosen. Members of the Chairman's Club enjoy distinguished privileges, including direct engagement with top corporate executives, immersive company visits, sponsored participation and in prestigious national and international competitions, all aimed at preparing them to be global leaders and proud ambassadors of XIME.



### XSeed - Social Club

XSeed, XIME's Social Action Club, aims to promote social equality, improve lives, and cultivate a culture of giving back with a mission to connect people and enhance lives within and beyond XIME. Activities include blood donation drives, clothing initiatives, and partnerships with schools and non-profits. They also inspire young social entrepreneurs, encouraging them to contribute to positive change. Core values include selflessness, empathy, and integrity.

### XIME STAR – Research Club

The Student Academic Research forum is dedicated to collectively exploring, learning, and enjoying the journey into intriguing topics. Its objective is to ignite curiosity, facilitate awareness, and cultivate critical thinking abilities, solely focusing on knowledge creation. From unravelling research paper nuances to exploring the latest tech trends, the forum is a space to support diverse interests and stimulate intellectual growth. Join them to embark on captivating research expeditions and transform the learning process into an enjoyable adventure!

### HRuday – HR Club

The HR Club's prime objective is to raise awareness about Human Resources and its significance. It strives to kindle students' interest in HR as a specialisation for the future, offering practical learning experiences. Activities include speaker sessions, an intra-college fest, mentoring, fun team-building events, and celebrating special occasions. Notably, the club produces its own magazine, Embrace. Events like SIP Sundays, the Buddy Program, and Interview Insights further enrich students' knowledge and skills in the HR domain.

### MarkXIME – Marketing Club

MarkXIME is the hub for marketing enthusiasts. It enhances students' knowledge and skills through domain-specific contests, events, and insightful sessions. Engaging activities like Blitzkrieg, Defend It, and Mad Adzz, as well as thought-provoking speaker sessions and hands-on workshops, equip students for success in the dynamic marketing field. It fosters both academic and practical excellence in marketing.

### Finitiative - Finance Club

Finitiative, XIME's Finance club, ignites a passion for finance among the students. The club hones the quantitative and analytical skills by offering live projects, hosting sessions with industry experts, and organising engaging events such as Deal or No Deal, Barter Bazaar, Finance Relay, and the annual flagship event "Breaking Bid." In "Breaking Bid," participants engage in an IPL auction-style game to create their own dream IPL team.

### **XOPS – Operations Club**

XOPS focuses on enhancing students' practical skills required in operation management. The objectives include exploring practical aspects of business operations, developing essential skills, and establishing a supportive network. Their flagship events encompass Lean Six Sigma Green Belt Certification, X-OPS Royal Rumble, and the inauguration of the X-OPS Clubhouse, featuring accomplished XIME alums specialising in Operations and Analytics.

### Empresario – Entrepreneurship Club

"Empresario" embodies the essence of 'E' in XIME. The core mission is to fuel the entrepreneurial spirit within the XIME student community, illuminating their ideas and providing a nurturing platform. Empresario hosts diverse Entrepreneurial activities, including Innovation competitions, Mini Shark Tank events or Business Plan competitions, and special International Conclaves with Global Entrepreneurial and Leadership Luminaries.

### X-Insights – Analytics Club

X-Insights is a dynamic club that empowers aspiring analysts and data enthusiasts through exploration, learning, and analytics applications. They provide a platform for knowledge-sharing and networking opportunities within the analytics field, offering activities like Generative AI workshops, technical skills workshops, data analysis mini hackathons, and project portfolio building. They also host special events like the Digital Transformation Conclave.

### X-Oration – Public Speaking Club

X-Oration club embraces the mission of holistic individual development, emphasising the refinement of presentation and oratory abilities. The club is the torch bearer of the Maria Phillip Future Leaders Debate Competition, the flagship event of XIME. The club's routine activities encompass the organisation of debate competitions, public speaking sessions, open mic events, stand-up performances, and vent-out sessions within and outside the college, fostering student development in communication and leadership.

### **Cultural Club**

XIME Bangalore's Cultural Club fosters inclusivity and celebrates cultural diversity through dance performances, musical events, and cultural showcases. Events throughout the year include the informal 90s Retro night, Anshul Chowdhary Memorial Music Competition, Onam celebrations, Teachers' Day, fun event Chuckles and Cheers, musical evening Jammin' Junction, World Students' Day honouring A.P.J. Abdul Kalam, and Navratri Utsav for Dussehra, Diwali, Christmas, and Holi, further promoting cultural diversity on campus—a complete set of in–house musical instruments.





### XTech – Technology club

The XTech committee explores emerging technologies and promotes technological innovation among students. It organizes workshops, hackathons, and tech talks to enhance IT skills and prepare students for industry challenges and opportunities.

### **XIME Winners**

Team XW is a dedicated competition committee of XIME, ensuring that every competition is an opportunity for the students. It is committed to enhancing students' development by providing a platform for growth and fostering opportunities for broader exposure to various learning experiences.



### MARIA PHILIP 'FUTURE LEADERS' DEBATE



Maria Philip was a visionary leader and a driving force behind the establishment of XIME. Her dream to empowering future leaders through quality education and holistic development continues to inspire the institution's values and mission.

The annual Maria Philip Future Leaders' debate contest brings out the best ideas, robust thoughts, and deepest convictions in students. The best speaker in the competition receives the Maria Philip' Future Leaders' Award. The competition carries a total prize money of Rs. 5 lakhs. It is managed entirely by the students, under the supervision of a faculty team. Hundreds of colleges from all the South Indian states participate in this competition.

### **Students' Winning Streak**

Winning is a tradition at XIME. Every year, XIME students actively participate in Management Fests organised by reputed B-schools and professional associations. XIME has a B-school contest of its own – XIMERA. In addition, students actively participate and do well at Industries and Corporate Events meant for B-schools.



### **BUILDING SOCIALLY CONSCIOUS LEADERS**

Societal concern is one of the core values that XIME upholds. SUPA (Socially Useful and Productive Activity) is a unique programme of XIME. As part of the curriculum, students are expected to complete a 3-week internship with NGOs, Hospitals, Care Homes, or SMEs, usually at the beginning of January each year. The idea is to expose future managers to management in the voluntary sector and sensitise them to the special needs of people from deprived sections/communities. The students apply their managerial skills and help improve the efficiency and effectiveness of these NGOs, hospitals, care homes or SMEs. This also encourages them to contribute towards such organisations' understudy and kindles the spirit of citizenship amongst them. Students take up viva after the completion of SUPA, which holds two credits and substantiates their contribution towards the institute with which they intern or undergo societal projects.





### **RESEARCH AT XIME**

XIME has a vibrant research culture to explore and discover new practices in management science. XIME Faculty have been publishing in many international and national journals listed/ indexed in ABDC/Scopus, Web of Science, UGC Care Group and the like. During the last academic year 2023-24, more than 75 research papers have been published by XIME Faculty members. Faculty members have also authored several books and book chapters. They have also presented papers at several international and national conferences.

XIME has been striving to inculcate Research culture among the students also. Research validates learning outcomes with a greater understanding of their relevance to their careers. Research expands knowledge and understanding of the specialisation outside the classroom. Research articles foster analytical skills and critical thinking through hands-on learning. Faculty members are encouraged to do research projects with students. There is a credit for the students who publish their research papers in reputed journals. XIME students have published 5 research papers independently and 50 in collaboration with their faculty mentors in the last academic year.

### Journal of Management and Entrepreneurship

Journal of Management and Entrepreneurship (JME) was launched by Xavier Institute of Management and Entrepreneurship (XIME), Bangalore, in 2006 to publish research-based papers in management and related disciplines. The academic fraternity's response to this initiative was quite positive, and JME soon increased its periodicity from a tri-annual to a quarterly journal. Since 2016, JME has embarked on a more rigorous publication regime, following international standards and including a double-blind peer-review system to ensure the quality of papers published. JME is an accredited journal in the UGC CARE list. JME is working towards indexing in the List of Scopus Journals.



# I DON'T THINK INCREMENTAL. IT'S GO BIG OR GO HOME.

**Seetha** Batch 2024 - 2026

### TRUE LEADERS. LASTING IMPACT.

### Inviting future leaders like Seetha to 2-year Post Graduate Diploma in Management (PGDM)

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Join XIME and get ready to be a true leader.



Xavier Institute of Management and Entrepreneurship

### Ph.D. PROGRAMME

XIME Bangalore is one of the premier recognised research centres of the University of Mysore for conducting PhD programme in Management since 2015-16. It provides guidance assistance, infrastructure and academic support for faculty members and research scholars with a high degree of professional competence and commitment to uphold high research standards. XIME Research Centre aims to provide a nurturing and challenging environment to the doctoral students. XIME has recognised Research Guides specialised in various areas like Marketing, International Business, Finance, Business Excellence, Information systems, Business Strategy, General Management, Knowledge Management, Innovation, Economics, and several other allied subjects.

XIME Research Centre plays the role of an information provider, facilitator and agent catering to the needs of the Ph.D. aspirants. XIME aims at excelling in research and bringing about revolutionary change, keeping in mind the management needs of the future of work. The programme will provide an opportunity to attain the maximum potential in their field through intensive research. There are high expectations from scholars to produce research work of excellent quality. The quality of research at XIME is measured by publication in Top-ranked academic journals with a high citation index. XIME subscribes to leading academic databases like SAGE, EBSCO, TRACXN, Reuters, Statista and Harvard Business Publishing support research projects. The programme emphasises preparing the candidates to understand the complexities of business and its social and international contexts while developing specialised expertise and research skills.

XIME Research Centre has produced 12 PhD degrees till now. Three more theses are under evaluation. Twenty-eight more scholars are presently pursuing PhDs in the field of Management Science.



# LEADERSHIP AT XIME



**Prof. J. Philip** Principal Founder XIME & Chairman, XIME Bangalore; Former Director, IIM - Bangalore

> **Mr. Anil J. Philip** President, XIME Society; Former Executive Vice President, Vodafone Idea





Amb. C. P. Ravindranathan IFS (Retd.) Chairman, XIME Kochi; Former High Commissioner of India to Australia

> **Mr. P. C. Cyriac IAS (Retd.),** Chairman, XIME Chennai; Former Addl. Chief Secretary Govt. of T.N.





**Sr. Prameela P. A** Former Sister Superior at St. Martha's Hospital

> **Mr. Harrish F. Mathew** Secretary, XIME Society; MD, Higrid Imaging Solutions Pvt. Ltd.





**Mr. V. O. Sebastian** Vice Chairman, XIME Kochi & Chairman, ARECA General Trading LLC Dubai

> Dr. Roshni James, Officiating Director, XIME Bangalore





**Prof. Alok Krishna** Officiating Director, XIME Kochi

> **Dr. Ravi Veeraraghavan** Officiating Director, XIME, Chennai Former Vice-President - TCS



# **BOARD OF GOVERNORS**

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### XIME BANGALORE

<b>Prof. J. Philip</b> Principal Founder XIME & Chairman, XIME Bangalore Former Director, IIM-Bangalore	Mr. Anil J. Philip President, XIME Society Former Executive VP, Vodafone/Idea	Amb. C.P. Ravindranathan IFS(Retd.) Chairman, XIME Kochi Former High Commissioner of India to Australia
Mr. Harrish F. Mathew Secretary, XIME Society MD, Higrid Imaging Solutions Pvt. Ltd	<b>Sister Prameela P.A.</b> Former Sister Superior St. Martha's Hospital, Bangalore	Fr.Dr. George Sebastian, SJ Director-XLRI Jamshedpur
<b>Fr. P. Christie, SJ.</b> Former Director XLRI Jamshedpur	<b>Mr. S. Viswanathan</b> Former Managing Director John Fowler (India) Pvt. Ltd.	Mr. Sandeep Kumar Maini Executive Director Maini Precision Products Private Limited
Mr. C. John Geroge Executive Director Weldcraft Pvt. Ltd.	Mr. C.J. Kuncheria Former Secretary-XIME Society CEO, Modern Rubber Industries	<b>Mr.Praveen Desai( Alumnus)</b> Partner   Consulting Ernst & Young LLP
<b>Mr.T Parasuraman</b> Executive Advisor, Toyota Group	Mr. George M Alexander Executive Director Muthoot Finance	Dr. V. G. Dhanakumar Former director- IIPM, Bangalore AICTE Nominee
Dr. Roshni James Officiating Director, XIME Bangalore	Dr.Meena Rani N Dean Academics, XIME Bangalore	Mr.Prashant Sabnis Dean (Placement), XIME Bangalore
	Government Nominee	

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### XIME KOCHI

Amb. C.P. Ravindranathan, IFS(Retd.) Chairman, XIME Kochi Former High Commissioner of India to Australia	<b>Cardinal Mar George Alencherry</b> Major Archbishop Emeritus Syro-Malabar Church	<b>Prof. J. Philip</b> Principal Founder XIME & Chairman, XIME Bangalore Former Director, IIM-Bangalore
Mr. Anil J. Philip President, XIME Society Former Executive VP, Vodafone/Idea	Mr. Harrish F. Mathew Secretary, XIME Society MD, Higrid Imaging Solutions Pvt. Ltd.	Sister Prameela P.A. Former Sister Superior St. Martha's Hospital
Mr. V.O. Sebastian Vice Chairman, XIME Kochi & Chairman ARECA General Trading LLC, Dubai	Mr. P.C. Cyriac, IAS(Retd.) Former Addl.Chief Secretary Govt. of Tamil Nadu	Mr. Thomas Joseph Head-Antimicrobial Stewardship and Awareness, World Health Organization, Geneva
<b>Mr. Pomy Paul Kanichai</b> Managing Partner Hemavathi Ceramics	Mr. T.K. Jose, IAS (Retd.) Chairman Kerala Electricity Regulatory Commission	<b>Mr. Vinay James Kynadi [Alumnus]</b> Managing Director Highland Silver Sands Pvt. Ltd.
Mr. Bittu Jose (Alumnus) Senior Consultant Fragomen India Immigration Services	Mr. Ajayan C Addl. Secretary to Govt. of Kerala Higher Education(G, J&P) Depts. Government Nomine	<b>Dr. Manoj Varghese</b> Chief People Officer, Tonik Digital Bank, AICTE Nominee - 1
Mr. Dinesh P Thampi Vice President Tata Consultancy Services	<b>Ms. Sinduja Kandaswamy (Alumna)</b> Cloud Consultant, Oracle	Prof. Alok Krishna Officiating Director, XIME Kochi

Mr. Sony Varghese Senior Asst. Professor, XIME Kochi

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### **XIME CHENNAI**

Mr. P.C. Cyriac, IAS (Retd.) Chairman, XIME Chennai Former Addl. Chief Secretary Govt. of Tamil Nadu	<b>Prof. J. Philip</b> Principal Founder XIME & Chairman, XIME Bangalore Former Director, IIM-Bangalore	Mr. Anil J. Philip President, XIME Society Former Executive VP, Vodafone/Idea
<b>Mr. Harrish F. Mathew</b> Managing Director Higrid Imaging Solutions Pvt. Ltd.	Amb. C.P. Ravindranathan IFS(Retd.) Chairman, XIME Kochi Former High Commissioner of India to Australia	Fr.Dr. George Sebastian, SJ Director-XLRI Jamshedpur
<b>Fr.(Dr.) P. Christie, SJ</b> Former Director-XLRI Jamshedpur	Mr. Jose Dominic Director & Co-Founder CGH Earth, Kochi	Mr. John Joseph Former Sr. Vice President Reliance Industries Ltd.
<b>Mr. K. Ashok Vardhan Shetty</b> Former Vice Chancellor Indian Maritime University, Chennai.	<b>Dr. Manoj Varghese</b> Chief People Officer Tonik Digital Bank	Mr. Thomas Joseph Head, Antimicrobial Stewardship and Awareness, World Health Organization, Geneva
<b>Mr. Jaiganesh Chellamuthu [Alumnus]</b> Senior Vice President Mphasis	Prof. (Ms.) M. Thenmozhi Professor and Head Department of Management Studies IIT Madras AICTE Nominee-1	<b>Dr. Ravi Veeraraghavan</b> Officiating Director, XIME Chennai

Prof. Suresh Kumar V Dean (Academics), XIME Chennai

**Government Nominee-1** 

# **INTERNATIONAL LINKAGES**

XIME has Memoranda of Understanding (MOU) with several prestigious universities and business schools worldwide to promote academic cooperation and cultural exchanges.

They include the following:

- 01. Audencia Business School, Nantes, France
- 02. State university of Management, Russia, Moscow
- 03. GDUFS Guangdong University of Foreign Studies, Guangzhou, China
- 04. Nagoya University of Commerce and Business, Japan
- 05. RANEPA, Moscow, Russia
- 06. Houston Baptist University, Houston, Texas, USA
- 07. Pontifícia Universidade Católica do Paraná (PUCPR), Curitiba, Brazil
- 08. The University of Adelaide, Australia
- 09. Universitas Diponegoro, Indonesia
- 10. BREST Business School, France
- 11. Yonsei University School of Business, Korea

Audencia Nantes School of Management, a highly rated B-School in France, has sent its students to XIME during some academic terms. Avans Hogeschool, Netherlands, pursued a Student Exchange programme with XIME earlier. Over the years, XIME has hosted students and faculty groups from Institutes such as Houston Baptist University, University of Redlands (USA), La Salle University (USA), University of Milano-Bicocca (Italy), St. Thomas University (USA), ITAM University, Mexico and University of Akron (USA).

### International Winter & Summer Exchange Programmes

Except during the COVID period, around 40 XIME students have been annually attending their winter exchange programmes at Audencia Business School, France. The programme includes seminars on the 'European Union as an Economic Community', 'Doing Business in Europe', 'International Business' and others by guest lecturers from Paris, Nantes and Brussels. Another group of around 40 students have similarly attended winter internships at Guangdong University of Foreign Studies, Guangzhou, China. The programme consists of lectures and discussions on Chinese business and culture. It also includes visits to industries and the cities of Shanghai and Beijing.

One or two of our students attend summer internships annually at Nagoya University of Commerce and Business, Japan.

## **ASSOCIATION OF BRICS BUSINESS SCHOOLS**

XIME Chairman, Prof. J. Philip, is the founding President of the Association of BRICS Business Schools (ABBS). This was set up in January 2009. It is a group of business schools from Brazil, Russia, India, China, and South Africa aiming to promote academic cooperation and exchanges among themselves.

XIME students benefit from the several activities consisting of students' meets and faculty exchanges within the framework of the Association of the BRICS Business Schools (ABBS).

A 14-member XIME contingent participated in the 7th BRICS Students' Meet hosted by the State University of Management, Moscow, on November 10-12, 2015. This also coincided with the Annual Conference of ABBS. At this conference, Prof. J. Philip was re-elected as the President of the Association. He took over the position from Prof. Vladmir Godin, SUM, Moscow.

The 10th BRICS Students Meet was held at the Pontifical Catholic University of Parana (PCUP) University, Brazil, in November 2018. A team of 10 students and two faculty members from XIME participated in this meet. The 11th BRICS Students Meet was hosted in China by the Guangdong University of Foreign Studies (GDUFS), Guangzhou. A team of 15 students and three faculty members from XIME participated in the BRICS Students Meet. The COVID pandemic caused temporary disruption to ABBS activities. But it will resume its activities this year.



### EMBRACING DREAMS: XIME'S INSPIRING JOURNEY

Stories that truly move us often spring from deep-rooted personal emotions, where human experience unfolds, inspiring us to reach higher and dream bigger. The birth and success of XIME are built on two powerful impulses: one was intensely personal and the other was entrepreneurial, a force that makes heroes out of humble people.

The personal impulse is the fulfilment of a promise made by a dedicated father to his daughter. Maria Philip, a remarkable social work student, held a dream close to her heart. She envisioned a model management school that would empower India's youth. Unfortunately, Maria's life was cut short in a tragic accident in 1986 in Chennai.

Prof. J. Philip embodied the social entrepreneurial force to carry forward his daughter's vision. A distinguished figure in management education, Prof. Philip had previously served as the Director of the Indian Institute of Management (1985-91), Bangalore, and as the Dean of XLRI. He was deeply committed to nurturing the aspirations of India's youth and ensuring that Maria's dream would become a reality.

### The Humble Beginnings

Five years after Maria's death, Prof. Philip led a group of kindred spirits in founding a B-School as envisioned by his late daughter. Xavier Institute of Management and Entrepreneurship (XIME) embarked on its remarkable journey on May 28, 1991, in a modest shed in St. Martha's Hospital compound in Bangalore (see picture below), with a diminutive initial capital and a prodigious vision.



### **The Journey**

The first PGDM batch of XIME (1995 - 1997) began with 60 students. In 2001, from a rented campus the institute expanded to its own larger campus in Electronics City. In subsequent years, after numerous recognitions and accolades, XIME expanded its footprint into Kochi and Chennai in 2013 and 2017, respectively.

Today, XIME thrives with three campuses, welcoming a total of 600 students every year with a strong placement record. XIME is always focused on delivering a strong ROI to its students. Reflecting on its 30+ years of service to the nation, XIME is a testament to the unwavering commitment and the power of vision. It was a dream fuelled by hope and the belief that small beginnings can lead to extraordinary achievements.

### Maria Philip (1964-1986) – The Inspiration

This year is exceptionally significant as we honour Maria Philip on her 61st birthday. Born on April 9, 1964, in Kerala, Maria's journey was marked by a spirit of modernist vanguard. She was Head Girl at Loreto School, Ranchi, Games Captain at Convent of Jesus & Mary School, and Secretary of the Debating Club at Jesus & Mary College. In 1984, she was crowned the 'Most Popular Girl' at the All-India Cultural Festival 'Montage' at Jesus & Mary College, New Delhi. Her passion for Human Resources Management led her to pursue a Master's Program in Personnel Management at the Madras School of Social Work.

Tragically, during her final year, on September 30, 1986, Maria departed from this world, her dreams of contributing to society unfulfilled. But, her spirit and vision continue to inspire us. Each year, we commemorate her and her passion for oration and leadership through XIME's flagship event, the 'Maria Philip Future Leaders Debate.'

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\*The content of the brochure is accurate at the time of writing. It is subject to change depending on market conditions and new information.

### Xavier Institute of Management and Entrepreneurship

### BANGALORE

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#### **KOCHI**

Kinfra Hi-Tech Park, Off HMT Road, HMT PO. Kalamassery, Kochi- 683 503, Kerala Ph: +9180 - 69549464 www.ximekochi.org

#### **CHENNAI**

SIPCOT Industrial Park, Near Royal Enfield Factory, Oragadam, Vandalur-Wallajabad Highway, Sriperumbudur Taluk-602105, T.N. Ph: +9180 - 69549474 www.ximechennai.org

For further details Visit: www.xime.org Email: admissions@xime.org



This programme of 2 years is quite rigorous requiring the students to put in long hours of work and considerable effort in the classroom and group assignments. They also have to undertake external visits for industry/social projects.

Therefore the applicants are advised, in their own interest, to assure themselves of their fitness for the programme in case they have any health issues.

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