

K O C H I
C A M P U S

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S H A P I N G
F U T U R E
L E A D E R S

P G D M
P R O G R A M
B U L L E T I N

XIME

SHAPING FUTURE LEADERS

K E R A L A

Kochi

Xavier Institute of Management & Entrepreneurship

MESSAGE FROM THE
**PRINCIPAL
FOUNDER**



XIME



Dear Aspiring Leaders,
Greetings from XIME!

At XIME, we believe education is more than knowledge - it is character in action. It's the triad of Knowing, Doing, and Being: learning with clarity, acting with confidence, and leading with conscience.

In a world shaped by AI, automation, and constant change, success belongs to those who can think critically, adapt swiftly, and lead with empathy. That's why experiential learning is at the heart of our approach. From the Bloomberg Finance Lab to market-based projects, from analytics platforms to social impact initiatives, XIME students don't just study management – they experience it firsthand.

Our residential campuses in Bangalore, Chennai, and Kochi bring together students from 24 states and maintain one of the best gender ratios in management education - 46% women. This diversity enriches perspectives, builds inclusivity, and prepares our students to thrive in a global environment.

Supported by exceptional faculty and world-class infrastructure, XIME has upheld a consistent record of strong

placements and meaningful industry engagement. It continues to shape graduates who are professionally prepared, and globally aware, with a strong grounding in ethics.

As you begin this transformative journey, I encourage you to act boldly, and lead with purpose. The world needs leaders like you who combine competence with compassion.

Warm regards,

Prof. J. Philip

Principal Founder & Chairman, XIME Bangalore

Former Director, IIM-Bangalore



XIME Kochi

Located in God's Own Country, Kerala, in a serene campus, XIME Kochi provides an ideal environment for both academic and soft-skills development, with diverse student representation from over 23 states of India, making it more of a mini-India within Kerala. The PGDM programme at XIME Kochi has AICTE approval for an annual intake of 150 students and its 11th batch graduated in April 2025.

Salient Features

- Admissions purely on merit
- Contemporary curriculum
- Fully residential programme with state of the art classrooms, well-stocked library, wi-fi enabled campus, separate hostels for boys and girls within the campus - AC rooms available, gym, sports facilities etc
- Faculty members from globally renowned institutions like Harvard, Columbia, XLRI Jamshedpur, IIM etc
- Diversity – has students from over 23 states with 40% girls representation
- International networking and linkages –strong and active network with universities and institutions across the globe and MoUs with foreign institutions
- Faculty exchange programmes with foreign institutions
- International students exchange programmes / study tours

S H A P I N G
F U T U R E
L E A D E R S

Two-year Post Graduate Diploma in Management

- Flagship programme of XIME.
- AICTE approved two-year, full-time, residential programme.
- Annual intake of 150 students.
- Trimester system.
- SIP - Summer Internship Programme aimed at providing industrial experience to students.
- SUPA - Socially Useful and Productive Activity is a mandatory internship to help students understand management issues of NGOs and provides exposure for appreciation of social issues.
- International Educational Tour

Highlights of the Curriculum

- Curriculum is reviewed and updated at regular intervals in consultation with industry leaders, alumni, students and faculty.
- Enables global outlook and promotes spirit of Entrepreneurship.
- Inculcates human values and societal orientation.
- Develops soft skills, leadership skills and written and oral communication skills.
- Compulsory exposure to a foreign language (German/ French/Spanish/Chinese).
- 'On the Job' training through two-month industry internship.
- Students are covered under a Group Medi-claim policy of Rs. 3 lakhs cover. Students and one earning parent are covered under a Group Personal Accident Policy (Rs.5 Lakhs cover for each insured member).

CURRICULUM

FIRST YEAR

TERM 1

Statistical Methods for Decision making	3
Financial Analysis & Reporting	3
Managerial Economics	3
Organisational Behaviour I	3
Contemporary Business Environment I	2
Presentation Skills	2
Written Business Communication (non- credit)	
Basic Excel(non- credit)	
TOTAL	16

TERM 2

Macroeconomics	2
Cost & Management Accounting	2
Organisational Behaviour II	2
Environment, Social and Governance	2
Business Research Methods	3
Operations Management	3
Marketing Fundamentals	2
Contemporary Business Environment II	1.5
TOTAL	17.5

TERM 3

Corporate Finance	3
Human Resource Management	3
Managerial Effectiveness	2
Entrepreneurship	3
Learning Circle	1.5
Marketing Planning and Implementation	3
Optimization Models	2
Elective	2
TOTAL	19.5

* Elective : Technology Trends/ IT Project Management/ Consulting/Business History

SECOND YEAR

TERM 4

Business Strategy	3
Business Law	2
Electives 4x3	12
TOTAL	17

TERM 5

International Business	3
Research Project / Value Added MOOC Course	2
Electives 4x3	12
TOTAL	17

TERM 6

Leadership in Action	2
Business Ethics	2
Electives-4x3	12
TOTAL	16

Internships

Summer Internship (8 weeks)	5
Socially Useful & Productive Activity (3 Weeks)	2
TOTAL	7

PGDM Programme

Core Courses	65
Electives	38
Internships	7
GRAND TOTAL	110

SPECIALIZATIONS

- Specializations in Marketing, Finance, Human Resource, Operations, IT and Analytics and General Management.
- Twelve electives to be chosen from the specialization subject areas.
- Provision for major and minor specializations.
- Minimum Six electives from a discipline to be chosen to qualify as a specialization.

ELECTIVES

1. Marketing

- Business-to-Business Marketing
- Sales & Distribution Management
- Services Marketing
- Market Research
- Marketing Analytics
- Strategic Product Management
- Customer Dynamics - Behaviour, Relationship & value creation
- Digital Marketing with Generative AI
- Brand Management and Integrated Marketing Communications
- Pricing Management
- Retail Management

2. Finance

- Financial Derivatives
- Investment Analysis & Portfolio Management
- Mergers and Acquisitions
- Indian banking and financial systems
- Fixed Income Securities
- Corporate Taxation
- Private Equity & Venture Capital
- Enterprise Risk Management & Insurance
- International Finance
- Financial Analytics
- Merchant and Investment Banking
- Block Chain and Fintech

3. OB & HR

- Industrial Relations & Employee Welfare
- Learning & Development
- Performance Management
- Organization Planning & Development
- Compensation & Benefits Management
- Competency-Based Management
- Personal Growth Lab
- Talent Management
- HR Analytics

4. Operations

- Supply Chain Management
- Enterprise Resource Planning
- Total Quality Management & Lean
- Procurement & Materials Management
- Service Operations Management
- Strategic Operations & Innovation Management
- Supply Chain Analytics
- Production Planning & Control
- Supply Chain Risk Management

5. IT & Analytics

- Big Data Analytics
- Agile Methodology
- Database Management & Data Warehousing BI
- Data Mining
- IT Strategy
- IT Project Management
- Cloud Computing, IoT & AI
- Business Analytics using Python
- Digital Transformation
- Business Analytics using AI
- Multivariate Analysis
- Technology Trends
- Advanced Statistical Inference
- Artificial Intelligence
- Business Forecasting
- Business Intelligence Using Advanced Excel And Power Bi
- Data Visualisation

6. General Management

- Creativity & Innovation
- Consulting
- Design Thinking

EXCLUSIVE TRAINING & CERTIFICATIONS



Upskill Your Analytics Skills Through R, Python, SQL, SPSS, Tableau and Excel





**INTERAC-
TEXPLO-
RELEARN**



VISION AND MISSION

PGDM Program

Vision of XIME Kochi

To be a premier Management institution that shapes leaders and entrepreneurs with a commitment to sustainability and social equity in a technologically enabled world.

Mission of XIME Kochi

1. To deliver superior education in the disciplines and arts of management through academic excellence anchored in practical learning and research.
2. To foster in its students traits of ethical leadership as well as devotion to socially responsible business and sustainability.
3. To endow its students with analytical and advanced technological skills to assure effective and successful performance in the contemporary world.
4. To promote among its students entrepreneurial thinking, innovative disposition, and a global mindset.

Program Educational Objectives

Our Programme Educational Objectives outline what we expect our graduates to achieve in the first few years of their professional journey. These objectives serve as a guide for all who engage with the XIME PGDM - prospective students, employers, academic partners, and sponsors alike

The educational objectives of the PGDM course is:

- PE01: The students will be able to assume managerial roles in business, industrial, or other organizations and/or undertake entrepreneurial ventures that would drive economic growth and technological innovation in the country.
- PE02: The students will attain all-around professional and personal development by dint of analytical, problem-solving, and decision-making capabilities combined with soft skills.
- PE03: The students will imbibe the best Corporate Governance practices and have it in them to take decisions upholding high societal values and professional ethics.
- PE04: The students will be proficient in teamwork as future managers with a global perspective as well as the potential to achieve organizational goals while having the mindset to act responsibly towards all stakeholders.

2025

ADMISSION INFORMATION

ELIGIBILITY

BACHELOR'S DEGREE

- Candidates applying for the Post Graduate Diploma in Management (PGDM) are required to have a Bachelor's Degree in any discipline from a recognized university with a minimum aggregate of 50% marks for all subjects taken together (45% for SC/ST candidates).
- Candidates who are appearing for their final year examination and are awaiting their results may also apply. However, they should have maintained an average of 50% marks in the degree course until then.
- They should be completing all their degree examinations before July 2026. Such candidates must produce proof of passing the Degree examination with the minimum required marks of 50%, at the latest by September 2026.

- Applicants who have uncleared backlog papers in graduation, are not eligible to apply.

ENTRANCE TEST

Any student with a valid scorecard at the time of application can apply to the PGDM

- XAT - 2026
- CAT - 2025
- CMAT - 2026
- GMAT - 2023,2024, & 2025
- MAT- May 2025 onwards
- ATMA- May 2025 onwards
- KMAT 2025,2026

Only such tests in 2025-26 where results are declared latest by 15th June 2026 will be considered.

HOW TO APPLY

- Application must be submitted only through the online mode. XIME provides an interactive user interface for entering details in the application

form; the platform ensures data security and auto-saving.

- Please click on the respective application form available on our website: www.ximekochi.org
- There is no need to send the hard copy of the application form or any other documents to XIME while applying.
- The Application Fee is Rs. 2,000.
- There will be an additional application fee of Rs. 250 if you choose to have a 2nd Preference.

CRITERIA FOR SHORTLISTING CANDIDATES FOR ADMISSION TO THE PGDM PROGRAMME WITH THE FOLLOWING WEIGHTAGES.

- Score in the Admission Tests– 35%
- Academic performance– 13%
- Group discussion/ Interview – 40%
- Participation in Sports, Extra-Curricular activities etc.– 12%

FEES

The Programme Fee of Rs. 9,90,000 covers Admission, Tuition, Library, Computer Centre, Textbooks,

Programme Materials, Examinations, Diploma, and Co-Curricular Activities. It is to be paid in six instalments.

First Year (Payable in three installments)- Rs.5,20,000

Second Year (Payable in three installments)- Rs.4,70,000

Caution Deposit: A one-time caution deposit of Rs. 25000 needs to be paid at the time of admission and is refundable at the end of the programme, subject to any deductions for outstanding dues to XIME. Additionally, a refundable hostel caution deposit of Rs. 10000 will also be collected.

Laptop: Every student is required to possess a laptop for their course.

Hostel Charges: The hostel fee payable by each student ranges approximately between Rs. 12,000 - Rs. 16,000* per month (for ten months per year), Annual Hostel Establishment charge - Rs. 7,500. An extra tariff will apply for AC rooms.

Hostel Extras: Annual Hostel Establishment charge - Rs. 7,500 | Refundable Hostel caution deposit- Rs. 10,000

Kerala God's Own Country





2024 2025

Average CTC	9	10
CTC - Top 10%	13.5	14.9
CTC - Top 20%	12.1	13.7
CTC - Top 50%	10.5	11.6

*Past performance is no guarantee of future results
 *In Rupees Lakhs

**EXCLUSIVE
 TRAINING FOR
 CAMPUS
 PLACEMENT**



2026



RANKING



Ranked #1 in
3 Palmes Of Excellence
- Excellent Business School With
Reinforcing International Influence



Ranked #17 in
Top B Schools of Super Excellence
& Ranked 2 in Kerala State



XIME Kochi listed
among Top 100 B-schools in India



Secured ranking B in
B-School Categorisation



Secured ranking B2 in
the B- School Categorisation



Shortlisted as
Preferred B-School in the City

KEY RESOURCE PERSONS

LEADERSHIP TEAM



Mr. Anil J. Philip
President, XIME



Prof. C. P. Ravindranathan IFS (Retd.)
Chairman, XIME Kochi



Prof. Alok K.
Director Officiating, XIME Kochi

■ **Prof. Sony Varghese**
Dean Academics

■ **Dr. Joshin John**
Dean Research

■ **Dr. Ranjana Mary Varghese**
Dean External Program

■ **Prof. Jomy Lawrence**
Dean Administration

FACULTY TEAM

Marketing

Prof. Alok Krishna, BE(Mech), PGDM

Prof. Sony Varghese, MSc. MBA

Prof. Jomy Lawrence, B.Tech, PGDM

Dr. Elizabeth Devasia, MBA, Ph.D

Dr. Dawn Jose, MA, MBA, Ph.D.

Finance

Dr. Amitabh Satapathy, Ph.D

Dr. Madhavan Nampoothiri,
B.Tech, MBA, Ph. DMBA

Dr. Gopikumar V, B.Tech., MBA, CFA(ICFAI), Ph.D.

Ms. Lincy P.T, MCom, MBA

Operations

Dr. Joshin John, Ph.D

Dr. Ranjith B Nair, M. Tech, Ph.D

Human Resource Management

Prof. A.S Girish, MSW, LLB

Dr. Ranjana Mary Varghese,
BTech, MBA, Ph.D

Dr. Anjali John, MBA, Ph.D

IT, Analytics & General Management

Dr. Francy T.V, Ph.D

Dr. Jose A.V, Ph.D

Dr. Bijith George Abraham,
MBE, Ph.D (Economics)

Ms. Geethika Thomas, MSc., MBA

Ms. Dimmy Gonsalves, MCA

Ms. Harsha Ann George, MA (Economics)

Academic Coordinator

Ms. Seema Satish, MSc.

Library

Ms. Jeeja Anna John M.Phil

Ms. Smitha G. M.LI.S

KOCHI TO EXPLORE



Hill stations



Beaches



Backwaters



Music Events



Art Biennale City



Waterfall



Kathakali Performance



Boat Race



Adventure Sports

XIME Kochi A CAMPUS IN THE PARADISE



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