

Enhance Financial and Operating Efficiency through better Internal Control and Strategic Decision-Making Skills

Two-day Workshop

16th & 17th October 2025

Program Overview

In today's dynamic business environment, organizations need strategic financial decision-making to drive growth and ensure stability. This Management Development Program is designed to enhance the financial acumen of various professionals by equipping them with essential accounting principles, financial statement analysis, and cost management techniques. Participants will gain insights into effective fund planning, risk forecasting, tax discipline, and tools for improving operational efficiency and profitability. With a focus on practical application, the program empowers professionals to make informed, agile, and impactful financial decisions.

Learning Outcomes

- Apply basic accounting principles to solve real-world managerial and financial problems.
- Analyze and interpret financial statements to identify performance gaps and improvement areas.
- Identify and resolve inefficiencies in financial resource management within the organization.
- Enhance the accuracy and reliability of budgeting and forecasting processes for strategic decisions.
- Utilize financial decision-making tools to support effective managerial actions.
- Implement rigorous tax management practices to ensure compliance and optimize liabilities.
- Develop and apply standard financial models using Excel & Al for planning and analysis.
- Assess and mitigate multiple dimensions of financial risks impacting their firms.
- Identify and evaluate sources of funds to meet short-term and long-term financial requirements.

Who should attend?

- Managers and professionals seeking to sharpen their financial decision-making skills.
- Entrepreneurs and business owners aiming to optimize financial resources and strengthen their firms' finances.
- Executives looking to enhance budgeting, forecasting, and overall financial management capabilities.
- Academics and researchers interested in exploring practical aspects of financial management.
- Finance students and research scholars eager to broaden their knowledge and gain real-world insights.

Participation Fee (Incl. GST)

- Industry Professionals: ₹3000
- MSME Business Owners & Academia: ₹2000
- Students & Research Scholars: ₹1000

About the Resource Persons

- **Dr. Amitabh Satapathy-** A senior management professional with expertise in investment, financial analysis, business strategy, and data analytics, Dr. Amitabh Satapathy has worked with BHEL, GE Capital International Services, and CRISIL before founding his own US-focused research and advisory firm. At XIME, he delivers specialised courses in Finance.
- **Dr. Jose A V** A seasoned banker and academician with over three decades of leadership experience, including senior roles at State Bank of India and ESAF Small Finance Bank. He holds a Ph.D. in Banking Law and has served as an Associate Professor at SCMS Business School. Dr. Jose is internationally recognised as a Chartered Banker and contributes to global CXO training programmes in the banking sector.
- Ms. Lincy P T- An alumnus of IIM Ahmedabad with over 17 years of industry and academic experience, Ms. Lincy P T holds an M.Com. (Finance) and MBA (Finance & Marketing). She began her career with ICICI Bank and acquired experience in Business Loans. She has published articles in reputed national and international journals and presented her research papers extensively in reputed forums. Her expertise spans Financial Reporting, Strategic Financial Management, Corporate Finance and Company Valuation.
- **Dr. Gopikumar** Holds a Ph.D. in Finance and brings 13 years of academic experience, as well as 12 years of direct financial industry experience. He translates intricate financial concepts into practical, market-ready strategies. Leveraging his extensive expertise, he enables small businesses to make informed financial decisions and address their unique challenges.
- **Dr. Madhavan Nampoothiri** A Senior Assistant Professor in the Finance domain at XIME Kochi. He is a Joint Doctoral Scholar at IIT Madras, India, and the University of Passau, Germany. He holds an MBA from Indiana University, USA, and a Bachelor's degree in Engineering from M.S. University, India. Before entering academia, he worked extensively in the energy and environment sectors across India, China, the USA, and Europe. His research interests focus on ESG and the application of AI.

Account Details

Beneficiary: XAVIER INSTITUTE OF MANAGEMENT & ENTREPRENEURSHIP

Bank Name: SOUTH INDIAN BANK

Branch: KALAMASSERY

Account No: 0224053000026911

IFSE Code: SIBL0000224

Registration Link:

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About XIME

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XIME is a premier business school with campuses in Bangalore, Chennai, and Kochi, offering world-class management education with a focus on academic excellence, global exposure, and holistic development. Established in 1991 by Prof.J.Philip, Former Director of IIM Bangalore, XIME is renowned for its flagship two-year PGDM program, near 100% placement record, and international collaborations. XIME Kochi, established in 2013, has emerged as a centre of excellence in Kerala, offering specialized PGDM programs and maintaining an outstanding placement track record. Accredited by ACBSP(USA), XIME is a proud member of the Xavier Association of Management Institutes (XAMI), alongside prestigious institutions like XLRI and XIMB.

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